



Buy  
Social  
SCOTLAND

Corporate Challenge



# Procurement for Good

Case studies, tips and inspiration to help you align business spending and social impact through partnership with social enterprises.

# Contents

---

- 04 Introduction
- 05 About Buy Social Scotland
- 06 10 Reasons to Buy Social
- 07 Building a Values-Led Supply Chain
- 08 Understanding Social Enterprise
- 10 Focus on Scottish Social Enterprises
- 24 Meet the Buy Social Corporate Pledges





# Welcome!

With an increased focus on social and environmental targets, Social Enterprise Scotland is working to support businesses to develop partnerships and supply chains with social enterprise organisations.

In the past few years, we have seen a growing trend to bring profit and purpose closer together, from increasing numbers of entrepreneurs wanting to make a difference, to consumers taking greater interest in supply chains and environmental impact, and investors and shareholders keen to better understand the positive and negative impacts a company may have at a social and environmental level.

As a result, more businesses are reporting on their impact and looking for certification as they seek to satisfy consumer demands. Public sector and other contracts also increasingly take into account social, local and community benefits.

Against this background we are then seeing an opportunity for a wider range of partnerships between the private sector and social enterprise organisations for the benefit of all involved.

Thinking about how you can use suppliers of products and services for positive impact?

Keen to find innovative ways to add stakeholder value and build positive brand alignment?

Interested in building relationships with social enterprises but not sure how?





## About Buy Social Scotland

Buy Social Scotland is an initiative that seeks to build and connect organisations through social and environmentally led procurement and purchasing that delivers value to communities and wider stakeholders.

The scheme builds on work by our friends at Social Enterprise UK while providing a greater focus on Scotland and its business landscape.

Did you know there are over 6,000 social enterprises in Scotland? Many of these offer B2B services and products, thereby providing an opportunity to support social, environmental and community impact simply by buying what your company already needs. Just as consumers can make a difference by choosing to buy ethical, so can you.

We know that it can sometimes be hard to find social enterprises, so our new Buy Social Scotland supplier directory sets out to make this as easy as possible for your company.

### YOU CAN SEARCH FOR THE FOLLOWING:



Office and Buildings



Products and Manufacturing



People and HR



Food, Beverage and Hospitality



Venue and Meeting Room Hire



Events and Gifting



Consultancy and Professional Services



Environment and Climate Change



# 10 Reasons to Buy Social



**Consumer demand:** 48% of consumers prefer to use or purchase from businesses that act ethically (Ipsos Mori).

**Targets and reporting:** Working with social enterprise organisations can help meet your broader targets around environment and social concerns.



**Investors:** As more investors consider ethics and sustainability we can note that over 10 years the average return from sustainable funds is 6.9% compared to 6.3% in traditional funds. (Morningstar)



**Supplier diversity:** 83.3% of Buy Social Corporate Challenge partners noted that working with social enterprise increased their supplier diversity. (SEUK)



**Staff engagement:** KPMG research notes that post Covid, 63% of CEOs now place a greater focus on the social component of their ESG programme.

**Attracting talent:** 49% of millennials would not take a job with a business they believe to be highly unethical (SEUK).



**External recognition:** Working with social enterprise organisations can build trust with communities and support positive brand alignment.



**Financial performance:** While the jury is still out on links between ethical practice and financial performance, we can note that if social procurement retains and attracts talent and brings in customers while being competitive on price, then a financial gain cannot be ruled out.



**Net zero:** With climate change action increasing momentum, social enterprise organisations can support you on this journey including on renewable energy, circular economy and biodiversity.



## Community connections:

With a focus on Community Wealth Building and the use of community benefits in public sector contracts, working with social enterprise can help support this focus and offer a competitive approach within these contracting frameworks.

# Building a Values–Led Supply Chain

While charitable giving and corporate social responsibility continues to play a strong role in the relationship between the private and third sectors, we believe stronger integration of supply chains and business partnerships with a long-term outlook between the private, public and third sector as well as social enterprise organisations will provide even more value for all those involved, bringing a more strategic approach to the difference we can all make in our community and the global environment.

Do you know if your organisation already includes social enterprises in its supply chain? Want to discover social enterprises that offer B2B products and services that you are already buying to spend your pounds for purpose? The Buy Social Scotland Corporate Challenge initiative aims to make it easier for you to find social enterprises you can align with and there are many benefits involved in developing a values-led supply chain.

## Find out more

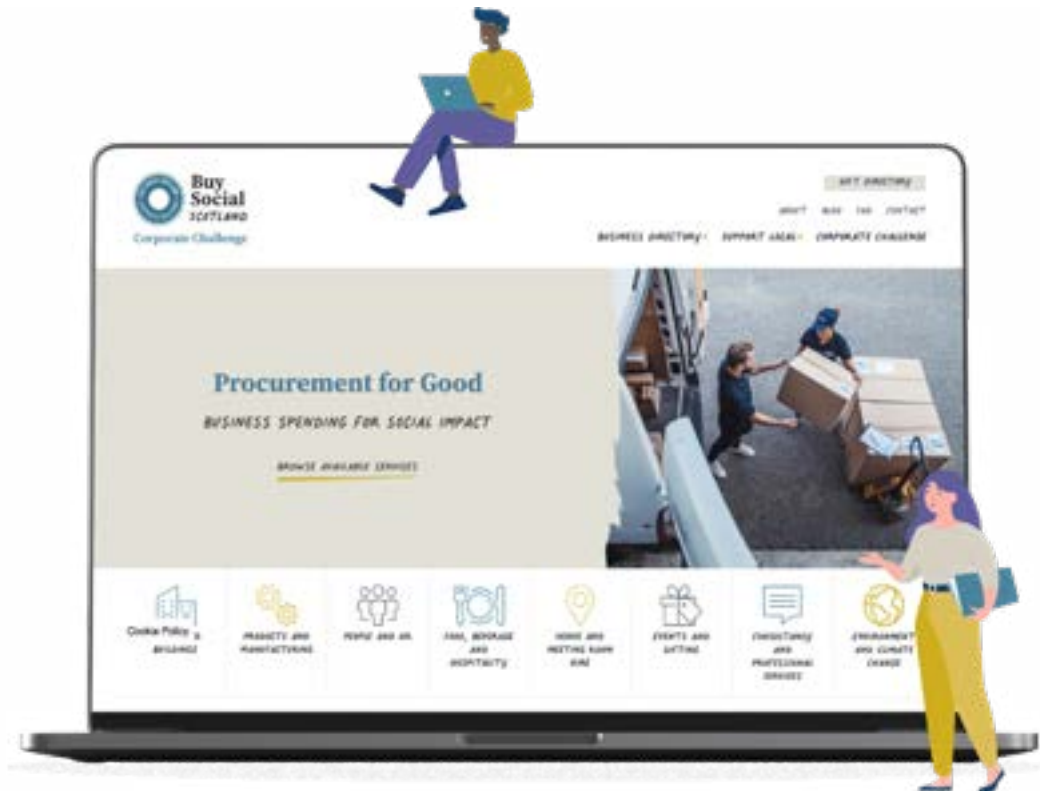


Visit [buysocialscotland.com/business](https://buysocialscotland.com/business) to find social enterprise organisations that offer B2B products and services you can include in your supply chain.

Need help? We can advise you and send recommended social enterprise contacts based on your needs and budget. Get in touch with our team at [buysocial@socialenterprise.scot](mailto:buysocial@socialenterprise.scot).



# Understanding Social Enterprise



There is no single legal definition of social enterprise, so there are many types of organisations you can work with to deliver social and environmental impact.

At their heart, social enterprises are businesses with a trading and customer focus, who have a clear social or environmental mission and reinvest most or all of their profits for positive impact in local communities.

Just as charities and private companies include a very diverse range of business models, the world of social enterprise is diverse, with organisations offering a huge range of products and services for businesses and consumers and registered with a wide range of company statuses.

Social enterprises can be:

- Companies limited by guarantee
- Registered Charities inc. SCIOs
- Community benefit societies
- CICs limited by Guarantee
- CICs limited by Shares
- Cooperative Societies
- ... and more.

Some social enterprises are more commercially orientated than others, while some operate on a local level, others may trade on a national or international stage. In this context, it's important to understand that some social enterprises suppliers are able to fulfil larger contractual obligations, while others may be less experienced with formal procurement.

We can guide you to find the right suppliers for you depending on your business needs and impact objectives.



# The Sector in Scotland

**88,318 EMPLOYEES**

Working in social enterprises

**£ 2.3 BN**

Contributed to the  
Scottish Economy

**£ 6.1 BN**

Net worth of  
the sector

**65%**

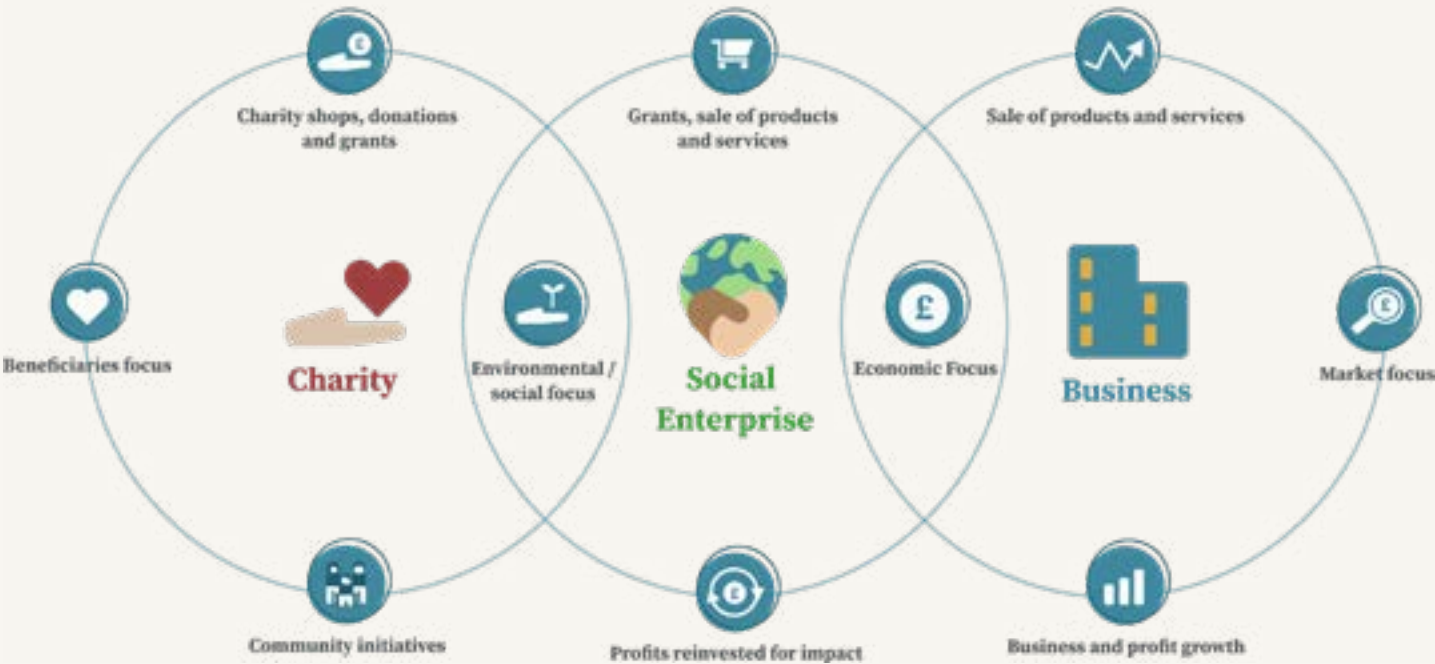
Led by women

**8%**

Operate  
internationally

**62%**

Generate at least half of  
their income from trading



# Focus on Scottish social enterprises



# Supplier Focus: Wildhearts

WildHearts Group is a portfolio of companies that, through their activities and profits, create global social change. Their products and services are tailored to the demands of today's business world, helping organisations from multiple sectors operate efficiently and responsibly and utilising their procurement expenditure to create long-term sustainable social investments.



WildHearts is an award-winning social enterprise who provide B2B office services, including over 35,000 office products distributed from a UK national logistics infrastructure on a next day basis.

They believe in the creativity and resilience of humanity and all of their social initiatives invest in exactly that. From addressing social mobility in the UK by equipping young people with key development and employability skills, to addressing gender inequality in the developing world through their StartHer Strategy.

By empowering people WildHearts help level the playing field in all the areas that they operate.



“

*AT WILDHEARTS WE BELIEVE BUSINESS CAN AND MUST BE A FORCE FOR GOOD. OUR WORLD FACES MULTIPLE CHALLENGES, AND IF WE HAVE ANY HOPE OF ADDRESSING THEM, BUSINESS MUST PLAY ITS PART. THANKFULLY, THIS IS A BELIEF WE SHARE WITH ALL OUR CUSTOMERS AND THEY ALL UTILISE ONE OF THE MOST EFFECTIVE WAYS TO MAKE A DIFFERENCE - RE-IMAGINING THEIR SPENDING POWER. BECAUSE ALL OF OUR PROFIT IS REINVESTED IN SOCIAL AND ENVIRONMENTAL INITIATIVES, THE PARTNERSHIP WE HAVE WITH ALL OUR CUSTOMERS MEANS THEY CAN TURN EVERYDAY OVERHEADS INTO SOCIAL IMPACT; IMPROVING LIVES ACROSS THE COMMUNITIES WE ALL LIVE AND WORK.*

– Colin Downie,  
Sales and Partnerships Director

”

## Find out more



Inspired to find out more about Wildhearts? Visit their site:  
[wildheartsgroup.com](http://wildheartsgroup.com)

# Supplier Focus: Changeworks Recycling

As the leading sustainable waste and resource management service provider in Scotland, Changeworks Recycling works with businesses in Edinburgh, Glasgow and the central belt to deliver exceptional needs-based and carefully tailored services that will optimise the environmental, social and economic value of their waste and resources.

Their award winning service supports, educates and inspires Scottish businesses to minimise their carbon emissions through delivery of innovative waste and resource management services promoting the Circular Economy. Since 2001, Changeworks Recycling has been instrumental in shaping business recycling in Scotland, most notably with their influence on the introduction of the Scottish Waste Regulations (2012).



“

***SINCE JUNE 2020  
CHANGeworks RECYCLING  
HAS DIVERTED OVER  
3,310 TONNES OF WASTE  
FROM LANDFILL. ALL THIS  
RECYCLABLE MATERIAL  
WE COLLECT IS RECYCLED  
IN THE UK SUPPORTING  
THE LOCAL AND CIRCULAR  
ECONOMY.***

”

## Find out more



If you're inspired to find out more about Changeworks, visit their website: [changeworksrecycling.co.uk](https://changeworksrecycling.co.uk)



# Supplier Focus: Hey Girls

Hey Girls is an award-winning ‘buy one, donate one’ social enterprise, producing environmentally-friendly period products to support the fight to end period poverty in the UK.

Now a multi-million-pound Scottish Community Interest Company, Hey Girls started life in 2018 when Celia Hodson and her two daughters Kate and Bec conceived the idea as a kitchen table start up after experiencing period poverty first-hand themselves.

Hey Girls is now an international operation, having expanded to Australia in 2021. The company is proud to be multi award winning and have celebrity supporters including Michael Sheen and Caitlin Moran. Hey Girls has donated over 18 million environmentally-friendly period products through a network of 150 community partner organisations such as women’s refuges, homeless shelters and food banks.



They now offer a range of sustainable period products including reusable period pants, menstrual cups and pads as well as eco-friendly disposable tampons and pads. Social and ethical choices are at the heart of everything Hey Girls does – from the people they employ through to their supply chain and eco-conscious ethos.

Its ultimate aim is to help eradicate period poverty in the UK, enable better access to quality period products for all and to stomp out the stigma and bust the myths and taboos that surround periods.



“

***HAVING BEEN A SINGLE PARENT I UNDERSTAND FIRSTHAND THE FINANCIAL STRAIN OF BUYING PERIOD PROTECTION WHEN STRUGGLING TO SURVIVE ON BENEFITS.***

”

– Celia Hodson,  
Founder and CEO

## Find out more



If you're inspired to find out more about Hey Girls, visit their website: [heygirls.co.uk](https://heygirls.co.uk)



# Supplier Focus: Edinburgh Remakery

Since opening their doors in 2016, Edinburgh Remakery has continued to grow and evolve in order to meet the needs of Edinburgh residents and the wider world around us.

At the heart of their work is their commitment to building a stronger and fairer community and through their ongoing mission of reducing waste and promoting a culture of repair and reuse, the team repairs, refurbishes and recycles what consumers and corporates would normally send to landfill and pass repair skills onto others within the Edinburgh community through education.

Whilst it is a small social enterprise, it has a big impact. In 2020 alone, it diverted 123 tonnes from landfill, saved 80 tonnes in Co2 emissions, taught over 500 people valuable repair and reuse skills, and donated 278 free laptops, tablets and smartphones to people living in digital poverty and social isolation.



“

*WE HAVE LOVED SEEING OUR SMALL SOCIAL ENTERPRISE GROW AND DEVELOP THANKS TO THE OVERWHELMING SUPPORT OF THE COMMUNITIES AROUND US. SERVICES THAT INVEST IN SUSTAINABILITY AND THAT ENCOURAGE WAYS OF LIFE THAT ARE BOTH ENVIRONMENTALLY AND SOCIALLY BENEFICIAL ARE OF UTMOST IMPORTANCE RIGHT NOW, AND THAT'S WHAT WE AIM TO COMBINE THROUGH OUR TEAM-BUILDING WORKSHOPS AND FREE IT DISPOSAL SERVICE FOR BUSINESSES, BOTH OF WHICH HELP PEOPLE AND PLANET.*

”

## Find out more



If you're inspired to find out more about Edinburgh Remakery visit:  
[edinburghremakery.org.uk](http://edinburghremakery.org.uk)

# Supplier Focus: Dechomai

Bridging the gap between employment and training needs, Dechomai is a social enterprise that is passionate about empowering Black and Minority Ethnic (BME) women in leadership and enterprise skills.

The organisation was founded by Bayile Adeoti, a social entrepreneur and hospitality industry expert, after realising the need for more female role models and entrepreneurs from BME origins.

Their mission is to deliver on-demand leadership and enterprise courses and programmes through strategic partnerships to change mindsets and empower female BMEs with the skills to advance their business and ideas while creating memorable events and products for businesses and individuals. As a business, Dechomai are a team of creatives that bring events and gift ideas to life.



“

*DECHOMAI IS A SOCIAL ENTERPRISE PASSIONATE ABOUT EMPOWERING ETHNIC MINORITY WOMEN WITH LEADERSHIP AND ENTERPRISE SKILLS. THROUGH OUR ACTIVITIES, WE HAVE BECOME THE LINK BETWEEN OUR EXTENSIVE NETWORK OF ETHNIC MINORITY ENTREPRENEURS AND POTENTIAL ENTREPRENEURS AND THE WIDER ENTREPRENEURIAL ECOSYSTEM. ONE OF OUR GOALS IS TO UNCOVER VALUABLE INFORMATION THROUGH ROBUST MONITORING AND EVALUATION PROTOCOLS SO WE CAN ASSIST TO DRIVE POLICY CHANGE IN SUPPORT OF THE ETHNIC MINORITY COMMUNITY.*

”

## Find out more



Inspired to find out more about Dechomai? Visit their website: [dechomai.co.uk](https://dechomai.co.uk)

# Supplier Focus: GTS Solutions

Founded in 2012, GTS Solutions is the only social enterprise to operate in the UK's private security industry. GTS Solutions uses industry renowned technologies to help businesses keep people safe and buildings secure across the construction, property, retail and hospitality industries.

As a fully accredited business, GTS customers include global construction contractors delivering large scale infrastructure projects, local authorities, public sector and some of the UK's best known visitor attractions. Their services include man guarding, stewarding and concierge services, through to providing best in class surveillance and security systems through global partnerships.

GTS Solutions wishes to focus on creating a more successful country for all to flourish through increased wellbeing and sustainable and inclusive economic growth.



“

***GTS WORKS WITH PEOPLE WHO HAVE STRUGGLED TO GAIN EMPLOYMENT DUE TO BARRIERS TO WORK. WE ARE WORKING CLOSELY WITH DWP AND OTHERS TO HELP SUPPORT PEOPLE INTO WORK.***

”

– Tracy Smith,  
Operations Director

**Find out more**



If you're inspired to find out more about GTS visit their website: [gtssolutionscic.com](https://gtssolutionscic.com)

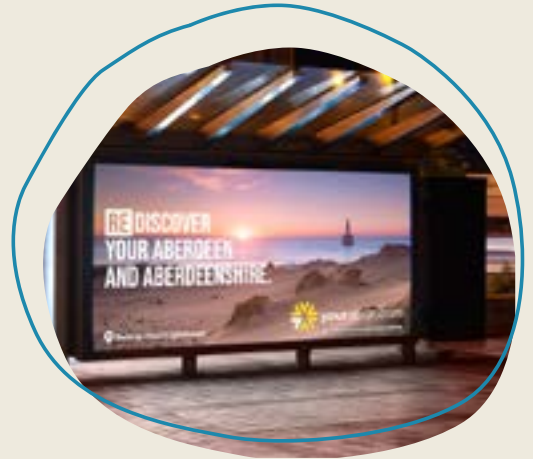


# Supplier Focus: Foyer Graphics

Based in Aberdeen, Foyer Graphics is a company specialising in design for print, digital, animation and video. They also offer branding, creative consultancy and development for corporate clients.

Their highly skilled team has worked with businesses both small and large across all sectors, addressing client's needs and creating work that's fit for purpose.

Operating as a social enterprise for over 22 years, Foyer Graphics has been helping to create a difference within their community. By reinvesting their profits into their parent company Aberdeen Foyer, they help to support people in the North East of Scotland towards independent living, learning and work.



“

***ABERDEEN FOYER CHARITY SUPPORTS PEOPLE WHO ARE OFTEN OVERLOOKED, SO I'M IMMENSELY PROUD TO BE SUPPORTING THEM. WE SIMPLY DO WHAT WE FEEL PASSIONATE ABOUT, AND THAT IS BEING CREATIVE AND HELPING PEOPLE.***

– Julie Wemyss,  
Creative Director

”



## Find out more

Inspired to find out more about the Aberdeen Foyer and Foyer Graphics? Visit their website: [foyergraphics.com](http://foyergraphics.com)

# Supplier Focus: MHScot Workplace Wellbeing

Founded in 2014, MHScot Workplace Wellbeing CIC is Scotland's first social enterprise focusing on stress prevention and early mental health intervention in the workplace. Through education, training and awareness courses, they support organisations to create and embed a more caring and compassionate workplace culture and equip staff with the skills and knowledge they need to support mental health and wellbeing at work.

MHScot believes that early intervention and support can have a profound impact on a person's wellbeing and their ability to recover and stay well. Their training empowers people to offer appropriate information and support to others while improving their own ability to deal with the challenges of the modern workplace and beyond.



“

*PREVENTION AND EARLY INTERVENTION MEASURES TAKEN BY EDUCATING OURSELVES AND OTHERS WE KNOW MAKE A PROFOUND DIFFERENCE IN REDUCING THE STIGMA AND MISUNDERSTANDING ASSOCIATED WITH POOR MENTAL WELLBEING.*

*THE PEOPLE AND WORKPLACES WE ENGAGE WITH VALUE THE PROFOUND INSIGHTS AND GREATER DEPTH OF UNDERSTANDING AROUND THE TOPICS WE COVER, NOT ONLY IN OTHER PEOPLE'S MENTAL HEALTH, BUT THEIR OWN. THIS HELPS THEM TO CONTINUE TO BUILD A POSITIVE CULTURE AROUND MENTAL HEALTH AND WELLBEING IN THE WORKPLACE.*

”

– Catherine Eadie,  
Founding Director

Find out more



If you're inspired to find out more about MHS visit their site: [mentalhealthscot.land](https://mentalhealthscot.land)



# Supplier Focus: media co-op

media co-op has won piles of awards for helping organisations get their message across – using film, animation, branding, digital and graphic design.

They've chosen to work exclusively with the public sector, charities and social enterprises. media co-op's speciality is co-production with service users, helping marginalised people find their voices.

Thriving since 2004 as a not-for-profit workers' co-operative and social enterprise, media co-op's heart is set on social change. They are driven by ethical, sustainable and collaborative practises and their belief in social justice shines through in everything they do.



“

***BECAUSE THE WORKERS OWN THE BUSINESS, WE CAN CHOOSE WHAT WE DO. WE GET SUCH A KICK OUT OF BRINGING BROADCAST-LEVEL QUALITY TO COMMS FOR SOCIAL JUSTICE, AND SEEING THE IMPACT ON AWARENESS-RAISING AND CAMPAIGN.***

”

– Vilte Vaitkute,  
Editor & Video Director



## Find out more

Inspired to find out more about media co-op? Visit their website: [mediaco-op.net](https://mediaco-op.net)

# Supplier Focus: Shetland Soap Company

Shetland Soap Company are proudly part of COPE Ltd, the multi-award-winning social enterprise, based in the Shetland Islands.

Shetland Soap Company work alongside adults with learning disabilities and autism to produce a range of exclusive handmade soap and skincare products that are inspired by their beautiful islands.

Product range includes liquid soap, traditional cold pressed soap, glycerine soap, hand lotions and skincare products.



“

*WE BELIEVE THAT EVERYONE REGARDLESS OF DISABILITY SHOULD HAVE THE OPPORTUNITY TO WORK, IF THEY SO WISH. GIVEN THE RIGHT CONDITIONS, EVERYONE HAS THE POTENTIAL TO CONTRIBUTE TO OUR SOCIETY AND IN DOING SO WILL LEARN TO VALUE THEMSELVES AND BE VALUED BY OTHERS.*

”

## Find out more



If you're inspired to find out more about Shetland Soap Company, visit their website: [shetlandsoap.co.uk](http://shetlandsoap.co.uk)

# Supplier Focus: Re-Employ

Based in Crosshill, Fife, Re-Employ is a social enterprise employing people with disabilities and other barriers to work.

They are committed to creating a platform which supports disabled individuals, helping them fully access and sustain their abilities whilst also providing numerous upskilling, training and employment opportunities.

Along with their branded work, safety and leisurewear range they provide an embroidery branding service, Re-Employ also produces bespoke marketing gifts and provides a fulfilment service.



“

*WE AIM TO PROVE THAT THE MOST VULNERABLE MEMBERS OF SOCIETY POSSESS UNIQUE SKILLS AND ABILITIES, WHICH CAN CONTRIBUTE TO A QUEST FOR EXCELLENCE AND THE CREATION OF QUALITY OUTCOMES.*

”

– Gordon Reid,  
Business Development Manager



## Find out more

Inspired to find out more about Re-Employ? Visit their website: [re-employ.org.uk](https://re-employ.org.uk)



# Supplier Focus: Somewhere

Somewhere's work aims to increase the visibility of LGBTQ+ people in society, fostering pride and positive mental health, as well as connecting people and businesses, so that everyone can reach their potential.

They produce **Somewhere: For Us**, the quarterly print and digital LGBTQ+ culture and enterprise magazine for Scotland, designed to champion LGBTQ+ people, their friends and allies. They manage Scotland's first **Rainbow Enterprise Network** connecting up LGBTQ+ and ally businesses across the country, membership of which includes a built-in magazine subscription. Their other projects and partnerships include **scholarship** mentoring and supervision for pioneering **PhD** research into LGBTQ+ entrepreneurship in Scotland, in conjunction with the University of Edinburgh.



Somewhere is also a way for the community to support itself. 20% of all income from memberships to Somewhere: For Us magazine and the Rainbow Enterprise Network contribute to Somewhere's new **Funding For You** scheme, a new community-led fund supporting LGBTQ+ creatives and businesses across Scotland.



Somewhere's Co-Directors Thomas Anderson-Thatcher and Kathryn Pierce

**SOMEWHERE IS DESIGNED TO CREATE SPACE AND OPPORTUNITIES FOR QUEER AUTHENTIC LIVES. WE'RE PROUD TO BRING ALL THE AMAZING SCOTTISH LGBTQ+ AND ALLY CREATIVITY AND ENTREPRENEURSHIP TOGETHER IN ONE PLACE.**

– Kathryn Pierce,  
Founder/Director



## Find out more

If you're inspired to find out more about Somewhere, visit their sites:

**somewhereforus.org** and  
**somewhereedi.org**



# Supplier Focus: Social Stories Club

Founded by storytellers Karis and Aayush, Social Stories Club is a speciality gifting company introducing individuals to a world of social ventures.

Understanding the power social enterprises have to transform communities, individuals and the environment, Social Stories Club are supporting over 30 social enterprises across the UK by producing bespoke and sustainable gift boxes each with a unique story of social change.

Social Stories Club aims to work with all of the UN's Sustainable Development Goals and with each gift box purchased they support social causes and help to raise awareness about social ventures.



“

*THE SOCIAL STORIES WE TELL BECOME THE HOPE IN WHICH WE MOULD OUR FUTURE. WE IMAGINE A WORLD WHERE EVERY BUSINESS IS LED BY A SOCIAL MISSION. TO GET THERE, WE HAVE TO MAKE SOCIAL ENTERPRISE WELL-KNOWN.*

”



## Find out more

Inspired to find out more about Social Stories Club? Visit their website: [socialstoriesclub.com](https://socialstoriesclub.com)



# Meet some of our Buy Social Scotland Corporate Pledge Partners



# Buyer Focus: Crieff Hydro

The Crieff Hydro Group has been a family affair since they first opened their doors in 1868. With current custodian, CEO Stephen Leckie at the helm, this fifth-generation business has a strong sense of its 153 year history.

With its spa hotels, self-catering accommodation and leisure activities available to families across some of Scotland's finest scenery, there is no denying the links between the group's business model, and health and wellbeing or the environment.

Nic Oldham, Head of Customer and Commercial says: "The business is rooted in values, with the welfare and experiences of staff and visitors at its core.



“

**SOCIAL ENTERPRISE IS MORE IMPORTANT THAN EVER AND IT IS CRUCIAL FOR US TO ENSURE THAT DURING OUR PROCUREMENT PROCESS, WE CONSIDER THE SUPPORT WE CAN OFFER TO THESE BUSINESSES**

–Nic Oldham,  
Head of Customer and Commercial

”

This commitment to its people and surrounding communities is an easy fit to the Buy Social Scotland Corporate Challenge. Despite the difficulties the hospitality sector has faced in the past few months, we remain committed to ensure our business can have a positive effect on all those we work with, who visit us and on future generations. Social Enterprise is more important now than it has ever been, and it is crucial for us as a business, to ensure that during our procurement process, we consider the support we can offer to these businesses.

The Buy Social pledge seems to us a great way to expose social enterprises to the purchasing power and work streams of companies like ourselves, who are spending tens of thousands a year on all kinds of business supplies from foodstuffs to furniture. Stephen Leckie, our CEO, always challenges himself, and the team, to find new and innovative ways of working so as a collective, we are committed to getting behind the campaign, in an effort to raise awareness and bolster this sector. I am sure all involved will benefit and learn some valuable lessons from the experience.”



# Buyer Focus:

## PwC

One of the founding partners of the SEUK Buy Social Corporate Challenge Programme back in 2016, PwC, as a provider of professional assurance, advisory and tax services, has long been a supporter of social enterprise and has worked hard to look at the integration of the sector into their supply chain.

Jeremy Willis, Director of Procurement at PwC explains: "As part of our responsible procurement programme we seek to use our purchasing decisions to realise greater social and environmental benefit.

This fits with our values and our purpose, and demonstrates one way sustainability considerations can be incorporated into mainstream business decision making.

Participation in the Buy Social Corporate Challenge reinforces our commitment to the sustainability agenda and we are delighted to now support this targeted programme in Scotland too."

In late 2020, Covid put a halt to staff Christmas get togethers – however, the opportunity to say thank you was not lost and PwC sent hampers from Social Stories Club to their team instead, which helped bolster the social enterprise growth.



“

**THE CORPORATE CHALLENGE  
REINFORCES OUR COMMITMENT TO  
THE SUSTAINABILITY AGENDA AND  
WE ARE DELIGHTED TO SUPPORT  
THIS PROGRAMME IN SCOTLAND TOO.**

– Jeremy Willis,  
Director of Procurement

”



# Buyer Focus: Morrison Construction

As one of Scotland's leading contractors, Morrison Construction has a portfolio ranging from the construction of multi-million-pound building and civil engineering projects to small works and repairs and maintenance.

As a company they are clear that their long-term success goes beyond economic sustainability and the work they do in the community supplements society as a whole.

In making this a reality they take every opportunity to create additional community benefits throughout their operations in local communities thereby delivering significant community benefits across Scotland.



“

**WE ARE EXCITED AT THE PROSPECT OF BEING INVOLVED AND MAKING A DIFFERENCE THAT WE ALL WANT TO ACHIEVE.**

– Eddie Robertson,  
Managing Director

”

Morrison Construction is committed to creating lasting change in the communities we work in. One of the ways we do this is by engaging with and investing in the third sector, which is why we are delighted to support the Buy Social Pledge.”

“We believe it is important not only to spend money with these businesses but also to help create a support network to allow them to thrive and prosper and become our long-term partners.

It is vitally important to us to support the economic recovery of the country and hopefully this initiative will allow other businesses like ours to see how embedding social value can become a natural part of larger companies' procurement strategy.”

Eddie Robertson, Managing Director.







**Buy  
Social  
SCOTLAND**

**Corporate Challenge**

**Are you looking for social enterprise suppliers?  
Browse services on the B2B directory:**

[buysocialscotland.com/business](https://buysocialscotland.com/business)

**Interested in learning more about how  
to join the Corporate Challenge?  
Email us today:**

[buysocial@socialenterprise.scot](mailto:buysocial@socialenterprise.scot)



Social Enterprise Scotland is a membership organisation based in Edinburgh that connects, supports and promotes social enterprise.

Social Enterprise Scotland  
Thorn House  
5 Rose Street  
Edinburgh, EH2 2PR

[hello@socialenterprise.scot](mailto:hello@socialenterprise.scot)  
0131 243 2650

Social Enterprise Scotland 2021 is a Company Limited by Guarantee:  
SC294227

